

# Jean-François Fournel

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## Current Academic Position

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2022 – pres. Postdoctoral Researcher, Toulouse School of Economics.

## Education

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2016 – 2022 Ph.D. Economics, McGill University, Montreal, Canada.

2014 – 2016 M.A. Economics, McGill University, Montreal, Canada.

2000 – 2005 B.Mus. Jazz Performance (Saxophones), McGill University, Montreal, Canada.

## Working Papers

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1. Fournel, J.F. (2023), "*Electric Vehicle Subsidies: Cost-Effectiveness and Emission Reductions*", Working Paper.  
**Best Paper Award**, 50<sup>th</sup> EARIE Conference (Rome)
2. Barnwell, J.L., & Fournel, J.F. (2022), "*Sellers (Mis)Fortune in the Housing Market: Directed Search in Online Real Estate Platforms*", Working Paper.

## Work in Progress

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1. "*To Discriminate or Not to Discriminate: Targeted Pricing and the Value of Past Purchase Histories*", joint with Isis Durrmeyer and Mario Samano, in progress.
2. "*The Future of the Car Dealing Industry*", joint with Xavier d'Haultfœuille, Isis Durrmeyer, and Alessandro Iaria, in progress.

## **Seminar Presentations and Conferences**

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- 2023 EARIE (Rome), Workshop on Policy and the Automobile Market Transition (Toulouse), SCSE (Quebec), TSE Winter IO Conference.  
2022 IIOC (Boston), CEA (Ottawa), SCSE (Montreal).

## **Teaching and Advising**

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### **McGill University**

Mathematics for Economists (graduate math camp, Summer 2020)  
Economic Statistics, Honours (undergraduate, Winter 2018)

### **Teaching Assistant**

Introduction to Economic Theory, Honours (undergraduate micro theory)  
Economic Statistics, Honours (undergraduate)  
Econometrics, Honours (undergraduate)  
Econometrics (graduate)  
Applied Cross-sectional Methods (graduate)  
Applied Time-series and Forecast (graduate)  
Industrial Organization (undergraduate)

## **Other Professional Activities**

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### **Referee**

Journal of the European Economics Association (JEEA), Canadian Journal of Economics (CJE).

## **Awards and Honours**

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- 2023 Best Paper Award, 50<sup>th</sup> EARIE Conference (Rome), for "*Electric Vehicle Subsidies: Cost-Effectiveness and Emission Reductions*".  
2019 – 2022 Doctoral Fellowship, Fonds de Recherche du Québec Société et Culture (FRQSC).  
2019 – 2021 Doctoral Fellowship, Social Sciences and Humanities Research Council of Canada (SSHRC).